Arkitech Group and Aptum: A Seamless Partnership Delivering Exceptional Results

This case study showcases how our collaboration with Aptum, led by Arkitech Group's co-founder, Man Wong, helped us achieve great results for our client. It's a clear example of how we at Arkitech Group can deliver real value by working closely with trusted partners like Aptum to tackle tough IT challenges.

The Challenge

The CEO of a global agricultural eCommerce company needed to migrate their entire IT infrastructure to AWS, but their internal IT team lacked the necessary expertise and resources to manage such a complex transition. In addition to the technical challenges of cloud architecture, network configuration, and security, the company also needed to ensure future data storage across multiple countries, requiring a solution that was scalable and compliant with various data privacy regulations. This combination of limited internal capacity and global data storage needs demanded a flexible, secure, and expertly managed solution.

The Arkitech Group Approach

Step 1: Consult and Understand the Clients Challenges Thoroughly

At Arkitech Group, we follow a structured process to ensure the best outcomes. We start with an IT consultation to understand the client's current and future needs. For our global agriculture eCommerce client, this revealed the need to migrate their IT infrastructure to AWS while planning for future data storage across multiple countries. This gave us a clear view of both their technical challenges and strategic business goals within a regulated industry.

Step 2: Assess and Recommend

After gathering insights, we moved into the Assessment phase. Led by founder Man Wong, we worked with the client's executive team to evaluate AWS migration strategies that aligned with their budget, scalability, and security needs. Given the project's complexity, we partnered with Aptum for their expertise in AWS, networking, and security, reviewing each option to ensure the client fully understood its short- and long-term impact.

Step 3: Project Management

Finally, in the Management phase, Arkitech Group took the lead in contract negotiations and project management, ensuring a smooth process from start to finish. We acted as the single point of contact, overseeing the entire migration process and working closely with Aptum to manage the technical aspects. Aptum's expertise in AWS architecture and network security was crucial in ensuring that the migration was both efficient and secure. With our combined efforts, the client's IT infrastructure was successfully migrated to AWS, while we ensured the solution was scalable, compliant with future data regulations, and met all the client's operational needs.

Arkitech Group & Aptum Deliver 30% Cost Savings

Arkitech Group took the lead in managing the entire project, from contract negotiations to overseeing the migration process, ensuring everything ran smoothly from start to finish. Acting as the single point of contact, we worked closely with Aptum to handle the technical aspects of the AWS migration, including network architecture, security, and disaster recovery. Together, we delivered a secure, scalable solution that not only met the client's immediate needs but was also designed to support their long-term goals, including future data storage across multiple countries.

Want to achieve the same? Reach out to Arkitech Group today at **info@arkitechgroup.com!**